

## Why True Colors might be right for your organization?

Are you looking for a workshop that will quickly and easily decipher the personality traits of your staff?

- So that they can get a better understanding of themselves
- So that they can learn to understand and appreciate one another
- So they can improve communication, and reduce conflict
- So they can work better as a team

Do you want the workshop to have a lasting effect, meaning do you want it to last for more than one day? Do you want to be able to build on the system in the future? Would you like people to have a non-confrontational language to use to resolve conflicts?

If the answer is yes then the True colors system is right for you because it is:

- Self-administered assessment done right in the session.
- Assessment is contained right in the information booklet.
- Easy to use system, only four colors to remember.
- Easy means longer lasting effect becomes part of the culture faster.
- Basic Awareness workshop gives you a great foundation to build upon with Team Building and Communication modules.
- Group exercises quickly get participants to understand commonalities and the differences that exist between people.
- Uncovers the stressors that typically lead to conflict.
- Self-administered makes it easy for HR to continue to use as new staff is brought on board.
- Great for small groups and large groups.

Disadvantages of Kolbe:

- Expensive online assessment.
- Additional cost for information booklet.
- No specific Communication workshop.
- No specific Team Building workshop.

Disadvantages of Myers-Briggs

- Complicated 8 letters and 16 combinations to remember hard and confusing
- Complicated means it takes more time for large groups, to get it.
- Hardest system to remember
  - o Individuals can't remember their own letters, nor what they mean
  - Impossible for the other people to remember each others letters
- Costly online assessment.
- Additional cost for materials.

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